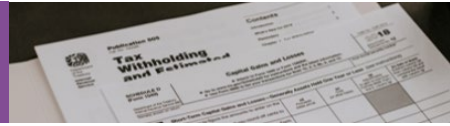


Business, Marketing, and Finance Career Cluster

The Business, Marketing, and Finance Career Cluster focuses on careers in planning, organizing, directing, and evaluating business functions essential to efficient and productive business operations.

Accounting and Financial Services Statewide Program of Study



The Accounting and Financial Services program of study teaches CTE learners how to examine, analyze, and interpret financial records. Through this program of study, students will learn the skills necessary to perform financial services, prepare financial statements, interpret accounting records, give advice, or audit and evaluate statements prepared by others. This program of study will also introduce students to mathematical modeling tools.

Sharyland ISD

Secondary Courses for High School Credit

Level 1

- Principles of Business, Marketing, and Finance [1 Credit]
- Money Matters [1 Credit]
- Business Information Management I [1 Credit]

Level 2

- Accounting I [1 Credit]

Level 3

- Accounting II [1 Credit] **(Advanced Course)**
- Insurance Operations [1 Credit] **(Advanced Course)**

Level 4

- Securities and Investments [1 Credit] **(Advanced Course)**
- Career Preparation I [3 Credits] **(Advanced Course)**

Postsecondary Opportunities

Associates Degrees

- Real Estate
- Financial, General
- Financial Planning and Services
- Certified Income Specialist

Bachelor's Degrees

- Accounting
- Financial, General
- Financial Planning and Services
- Certified Income Specialist

Master's, Doctoral, and Professional Degrees

- Financial Accounting
- Business Administration
- Financial Planning

Aligned Occupations

Occupations	Median Wage	Annual Openings	% Growth
Accountants and Auditors	\$71,469	14,436	22%
Loan Officers	\$68,598	2,419	19%
Personal Financial Advisors	\$86,965	1,861	52%
Administrative service Managers	\$96,138	2,277	21%
Insurance Underwriters	\$66,206	594	14%

Work-Based Learning and Expanded Learning Opportunities

Exploration Activities

- Participate in Business Professionals of America, Future Business Leaders of America, or DECA

Work-Based Learning Activities

- Intern with a local accounting firm
- Earn Microsoft Office certifications

Sharyland ISD Industry-Based Certifications

- Accounting Foundations
- Intuit QuickBooks Certified User



Accounting and Financial Services Course Information

Level 1

COURSE NAME	SERVICE ID	PREREQUISITES	COREQUISITES
Principles of Business, Marketing, and Finance	13011200 (1 credit)	None	None
Money Matters	13016200 (1 credit)	None	None
Business Information Management I	13011400 (1 credit)	None	None

Level 2

COURSE NAME	SERVICE ID	PREREQUISITES	COREQUISITES
Accounting I	13016600 (1 credit)	None	None

Level 3

COURSE NAME	SERVICE ID	PREREQUISITES	COREQUISITES
Accounting II	13016700 (1 credit)	Accounting I	None
Insurance Operations	13016500 (1 credit)	None	None

Level 4

COURSE NAME	SERVICE ID	PREREQUISITES	COREQUISITES
Securities and Investments	13016400 (1 credit)	None	None
Career Preparation I	12701305 (3 credits)	None	None

FOR ADDITIONAL INFORMATION ON THE BUSINESS, MARKETING, AND FINANCE CAREER CLUSTER,
PLEASE CONTACT:

Your Junior High or High School Counselor

Sharyland ISD does not discriminate on the basis of race, color, national origin, sex, disability or age in its programs or activities and provides equal access to the Boy Scouts and other designated youth groups. For inquiries regarding the nondiscrimination policies, contact our Title IX Coordinator at 1200 N. Shary Road, Mission, TX 78572, or by email at deborahgarza@sharylandisd.org and our Section 504 Coordinator at 1200 N. Shary Road, Mission, TX 78572, by email at azucenagarza@sharylandisd.org or by calling (956) 580-5200.